



GETTING FEEDBACK REALLY FAST WITH DESIGN THINKING AND AGILE SOFTWARE ENGINEERING

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“Ich wollte Mitarbeiter so motivieren, dass sie mehr leisten als der Durchschnitt. Freie Entfaltung und Kreativität, ohne bürokratische Zwänge und Regeln. Dazu passt auch keine Stempeluhr, die mir immer zuwider war.”



Dietmar Hopp (one of the founders of SAP)

Foundation
of SAP

1972

1980

Software
Development
Lifecycle
(SDLC 1.0)

1990

Project-based development
together with customers and
„developer-consultants“

2000

Solution
Development
Lifecycle
(SDLC 2.0)

Product
Innovation
Lifecycle
(PIL 1.0)

2003

Product
Innovation
Lifecycle
(PIL 2.0)

2006

White/
Yellow/
Blue
Process
Standards

2008

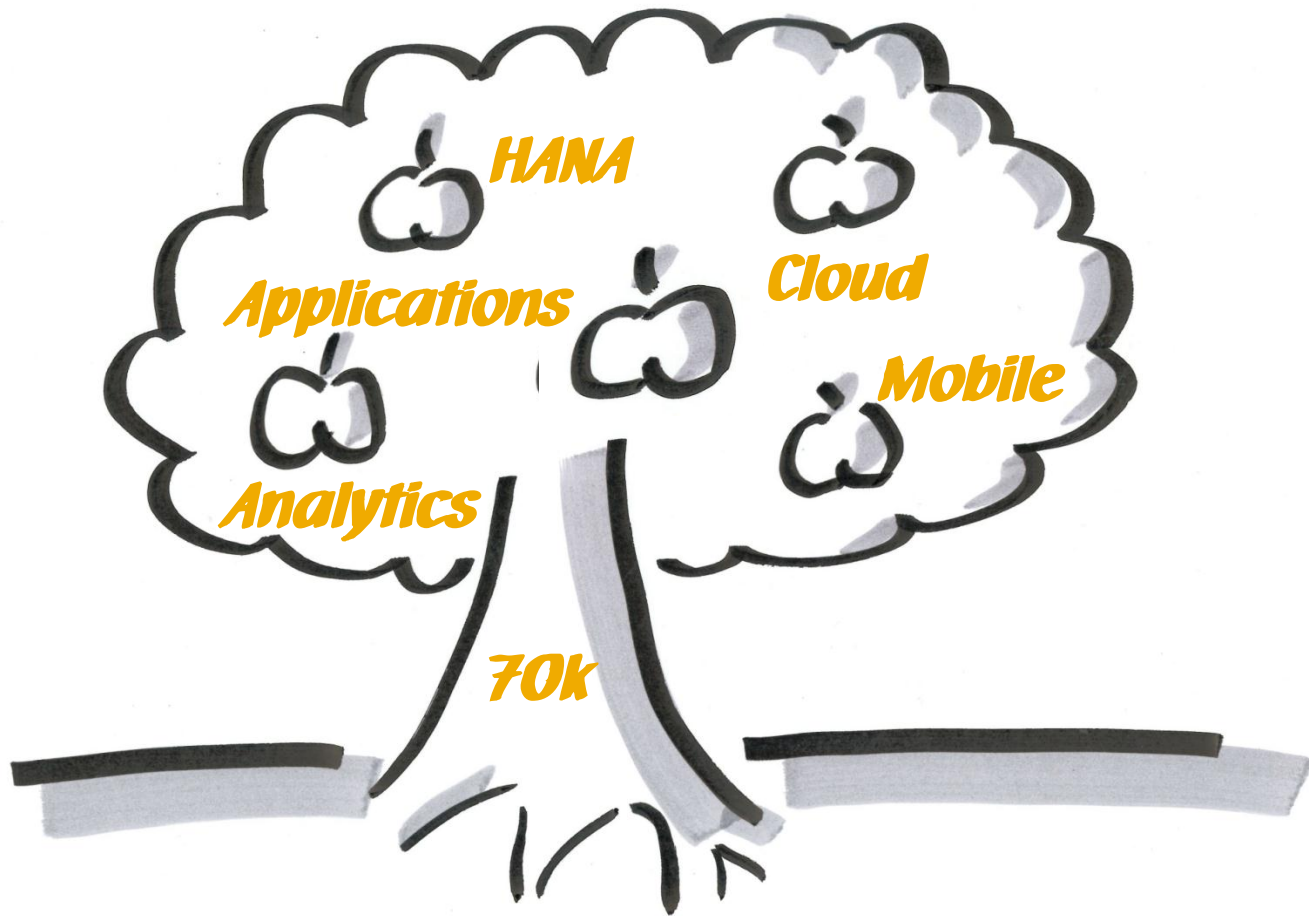
2010

LEAN / Agile
Software
Product
Development

Source: SAP

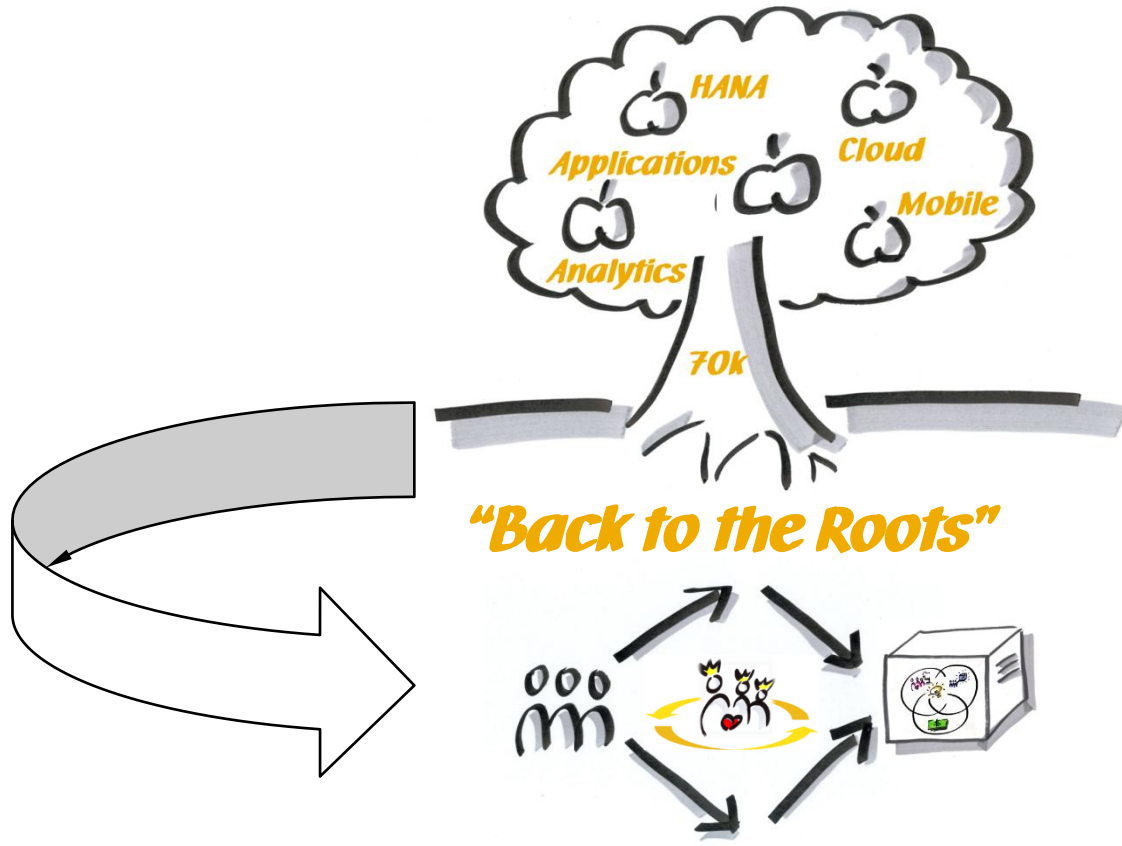
40 YEARS OF SAP, ALMOST 40 YEARS OF WATERFALL

WHAT DOES SAP DO?



...A LOT MORE THAN 40 YEARS AGO WHEN WE STARTED

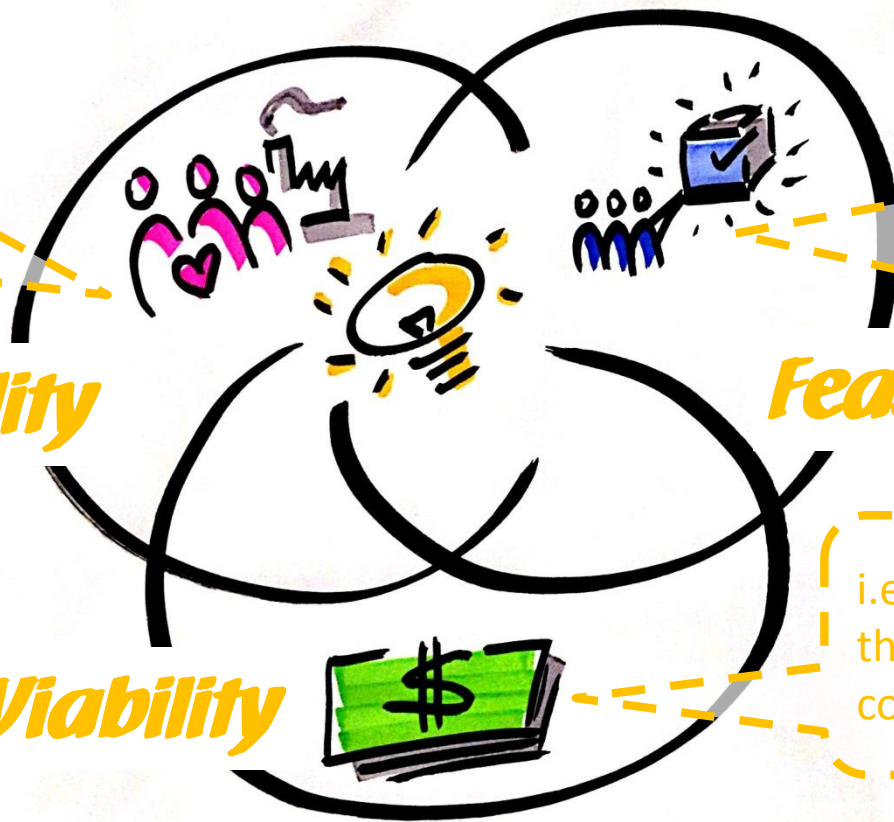
***HOW TO BUILD RIGHT
THINGS RIGHT AGAIN?***



"CUSTOMER-CENTERED PRODUCT INNOVATION"

i.e. addressing end user needs and wanted by customers

Desirability



i.e. being able to build a product with existing technologies and deliver it in time

Feasibility

i.e. there is a market that justifies the corporate investment

Viability

WHAT IS PRODUCT INNOVATION?

Co-Innovate continuously with Customers & End Users

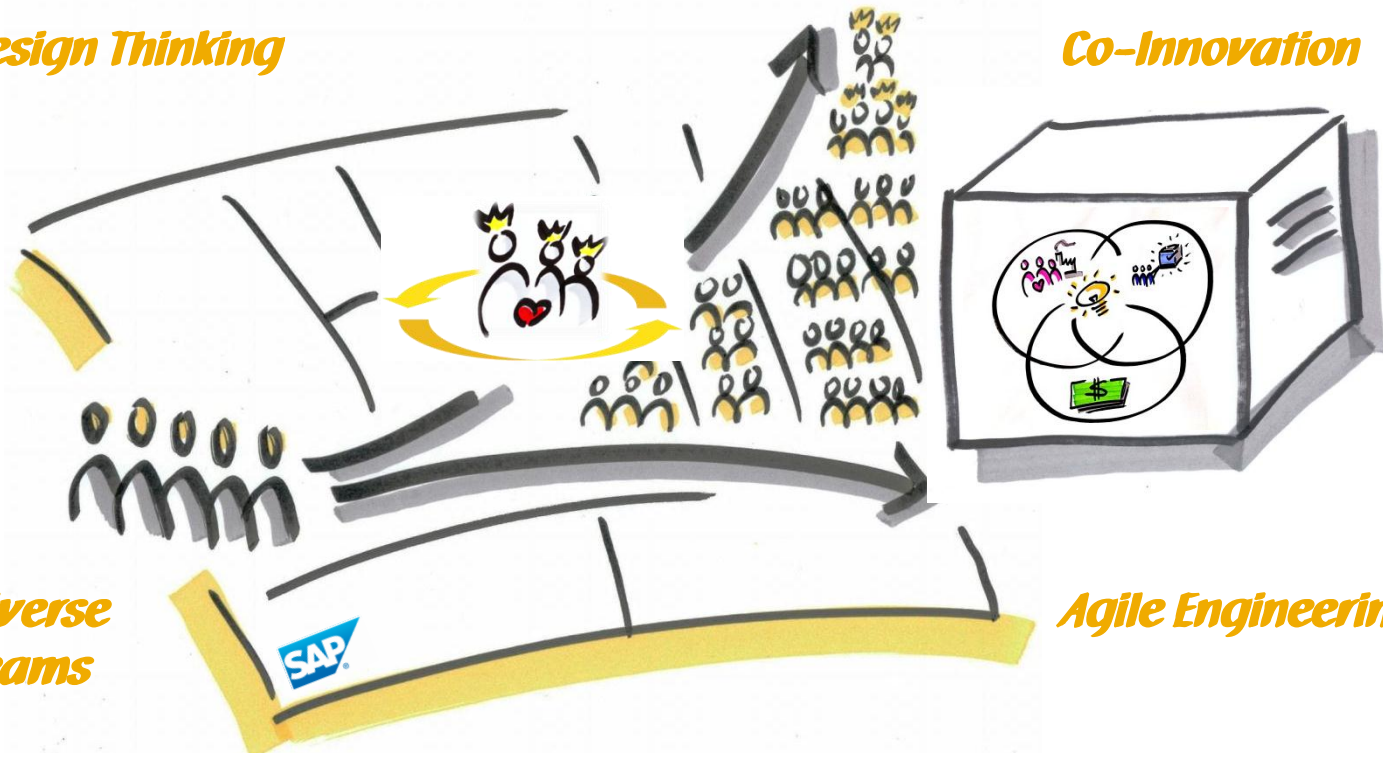
- Learn about Customer Problems & User Needs
- Design, Develop and Test continuously
- Validate Sprint Results regularly



WHAT IS IN IT FOR SAP DEVELOPMENT?

Design Thinking

Co-Innovation



- Desirable →
- Feasible →
- Viable →

Diverse Teams

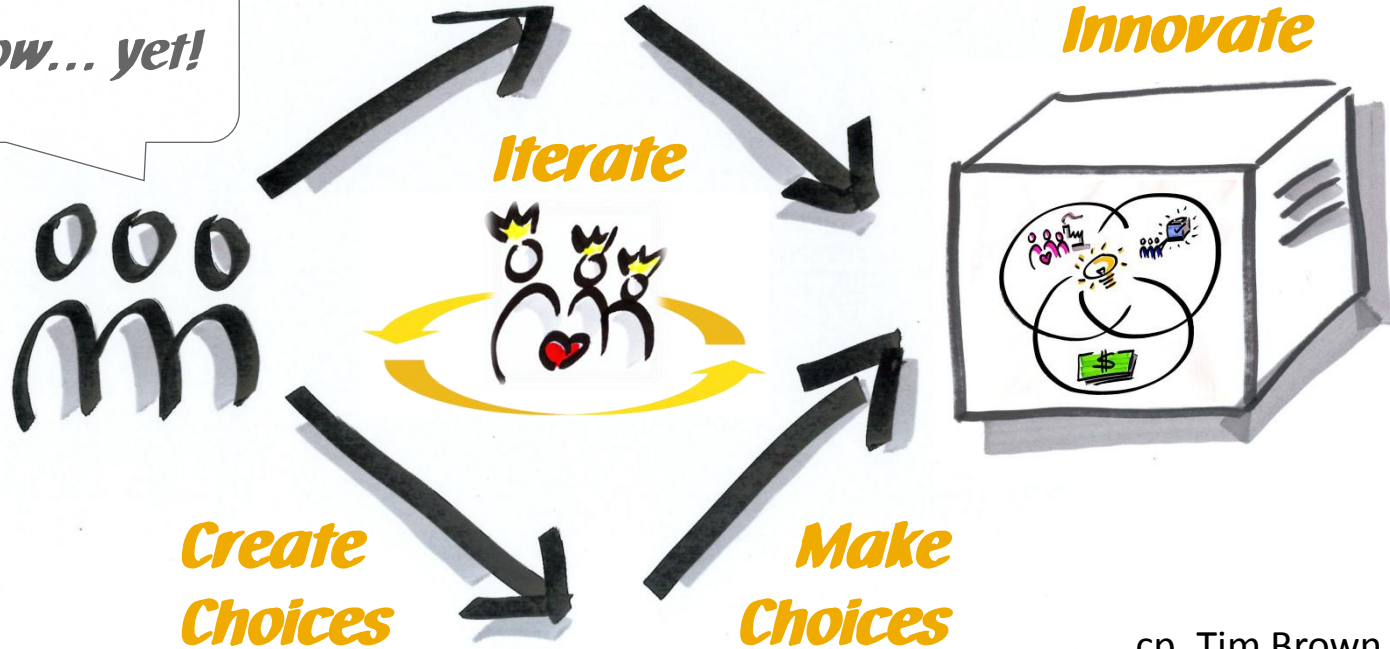
Agile Engineering



Business Model Development

INCREASED LIKELIHOOD OF PRODUCT SUCCESS

We don't know... yet!



cp. Tim Brown (2009)
and Ozgur Eris (2004)

DON'T ASSUME YOU KNOW THE FINAL SOLUTION YET

**Focus on
Customer
Value**

Short Iterations

**Incremental
Delivery**



Small Cross-Functional Teams

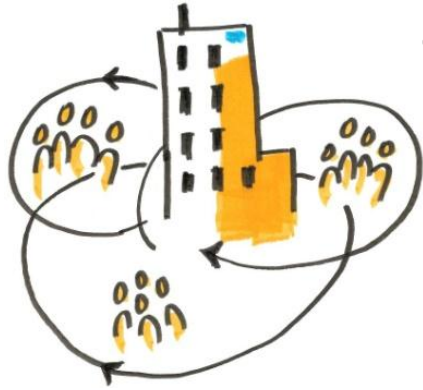
Fast Feedback

Continuous

Improvement

DESIGN THINKING & AGILE DEVELOPMENT SHARE VALUES

WHERE ARE WE TODAY?



*Split organization
into teams*



Split work



Split time



*Conduct regular
Retrospectives*

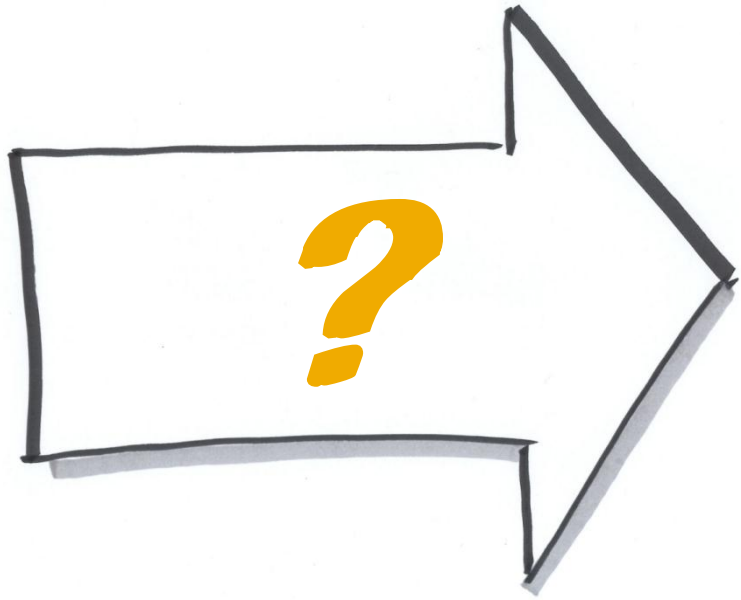


*Deliver more
frequently*

Risk

Risk

SCRUM REDUCES PRODUCT RISKS DRAMATICALLY



WHERE DOES THE PRODUCT VISION COME FROM?

***“A DEVELOPER NEEDS TO BE CURIOUS AND
ALSO DEVELOP EMPATHY FOR END USERS”***



Source: interview with SAP co-founder Hasso Plattner (2012)

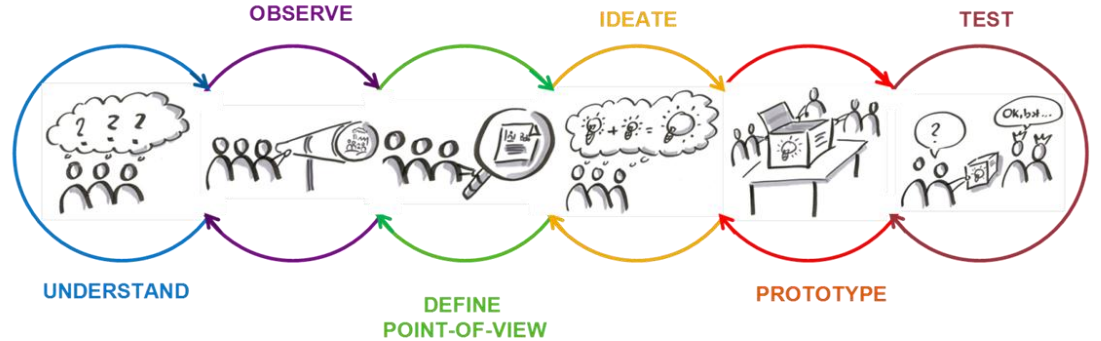
A Diverse Team...



A Creative Space...



An Iterative Approach...



DESIGN THINKING TO DEVELOP EMPATHY & IDEAS

***BUT ARE WE ABLE TO
LEARN FAST ENOUGH?***

RESEARCH QUESTION 1:
**ARE AGILE SOFTWARE
ENGINEERING PRACTICES
AN ENABLER FOR DT?**

RESEARCH QUESTION 2:

**WHAT IS THE IMPACT OF DT
ON TEAM PERFORMANCE IN
AN AGILE ENVIRONMENT?**

Problem finding
Doing the right thing



How the customer explained it



How the team understood it

Problem solving
Doing the thing right



How the team developed it



What the customer needed

WHERE IS THE ISSUE?

How does team creativity affect team performance?

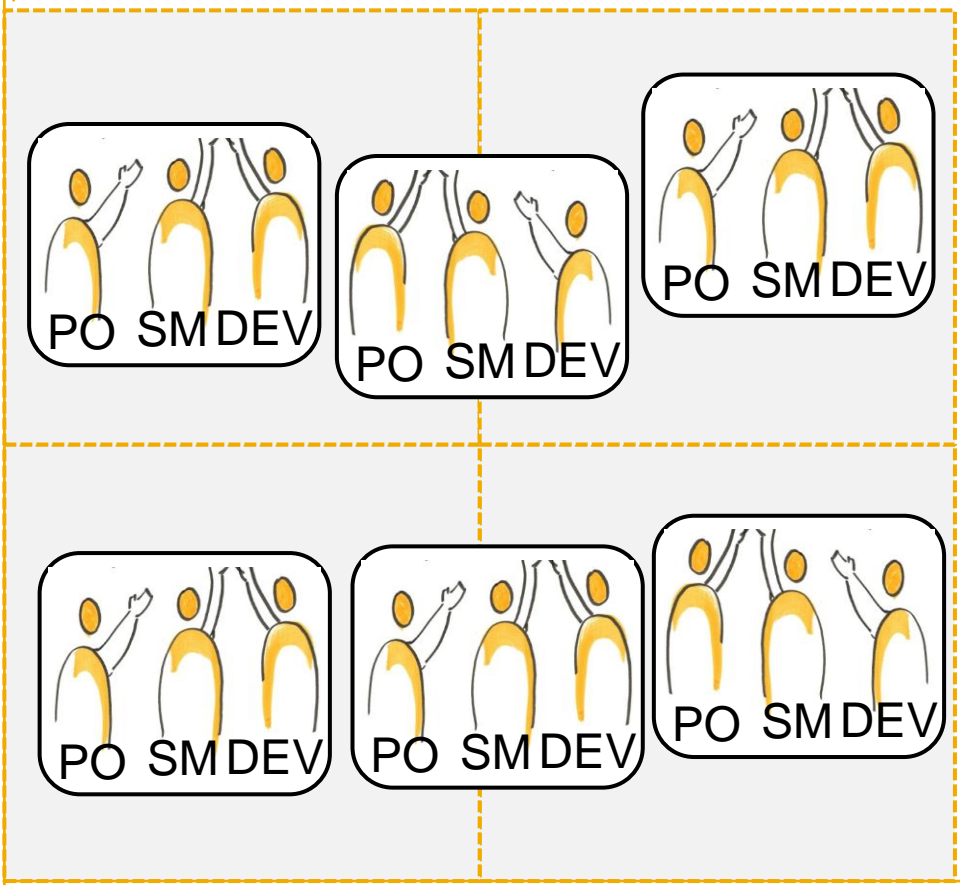


How does team agility complement team creativity?



HOW TO APPROACH THE RESEARCH PROBLEM?

Agile Software Engineering
Experience & Usage

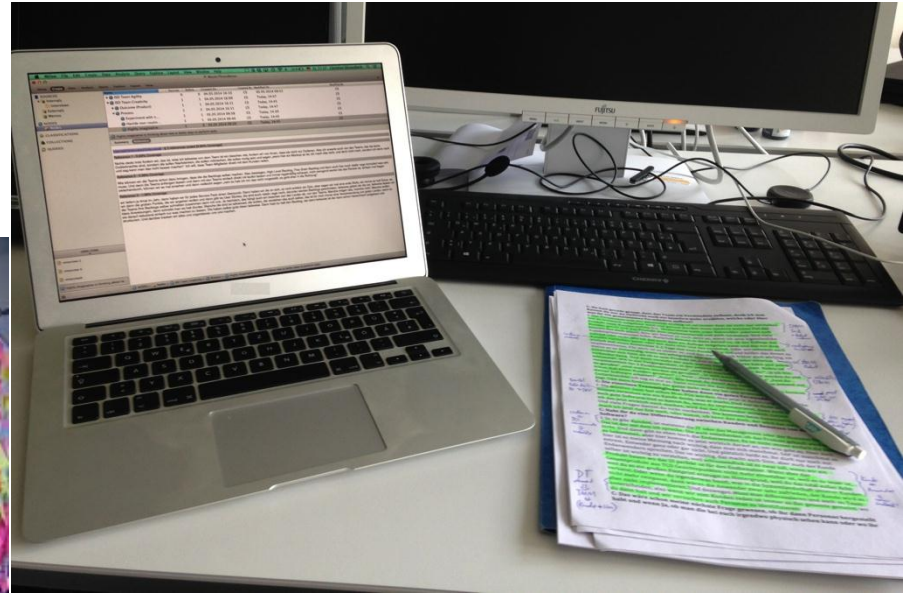


PO: Product Owner
SM: Scrum Master
DEV: Developer

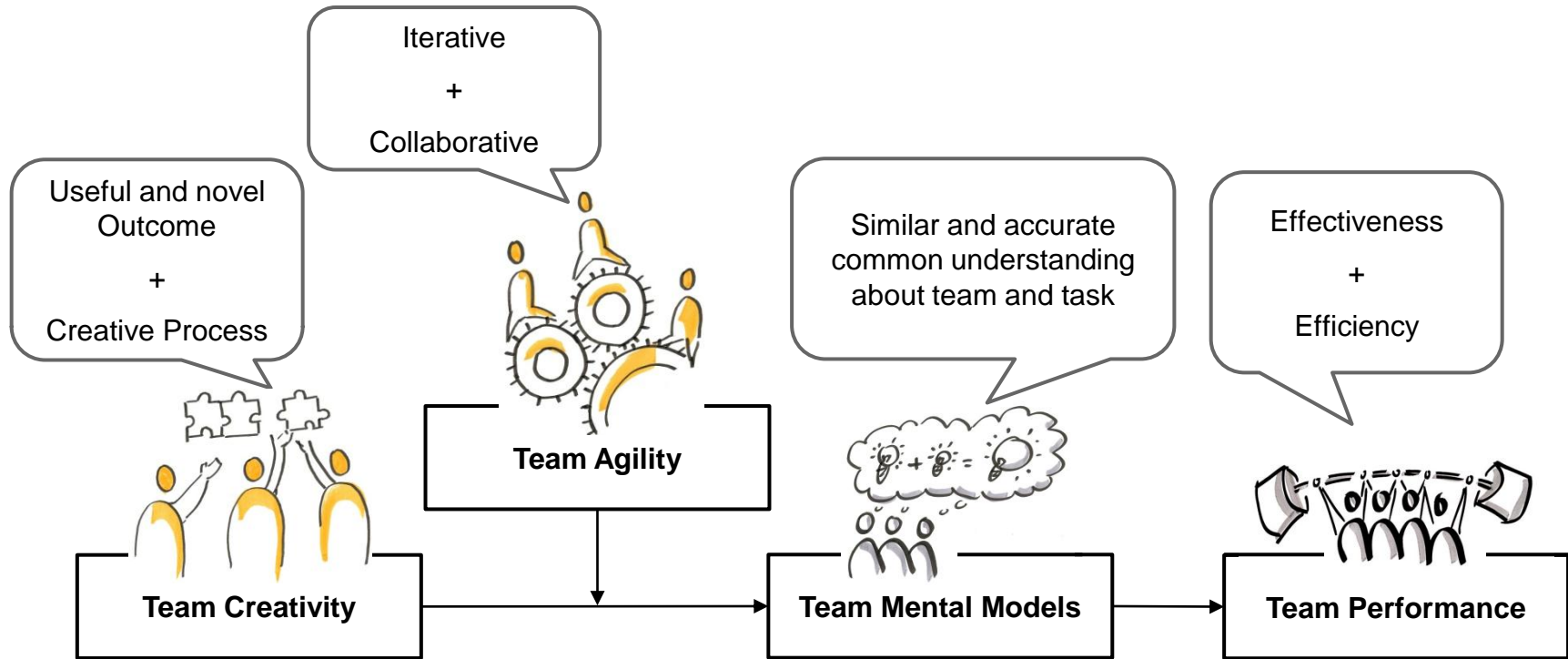
Design Thinking
Experience & Usage

CASE STUDY-BASED APPROACH

Observations & Interviews

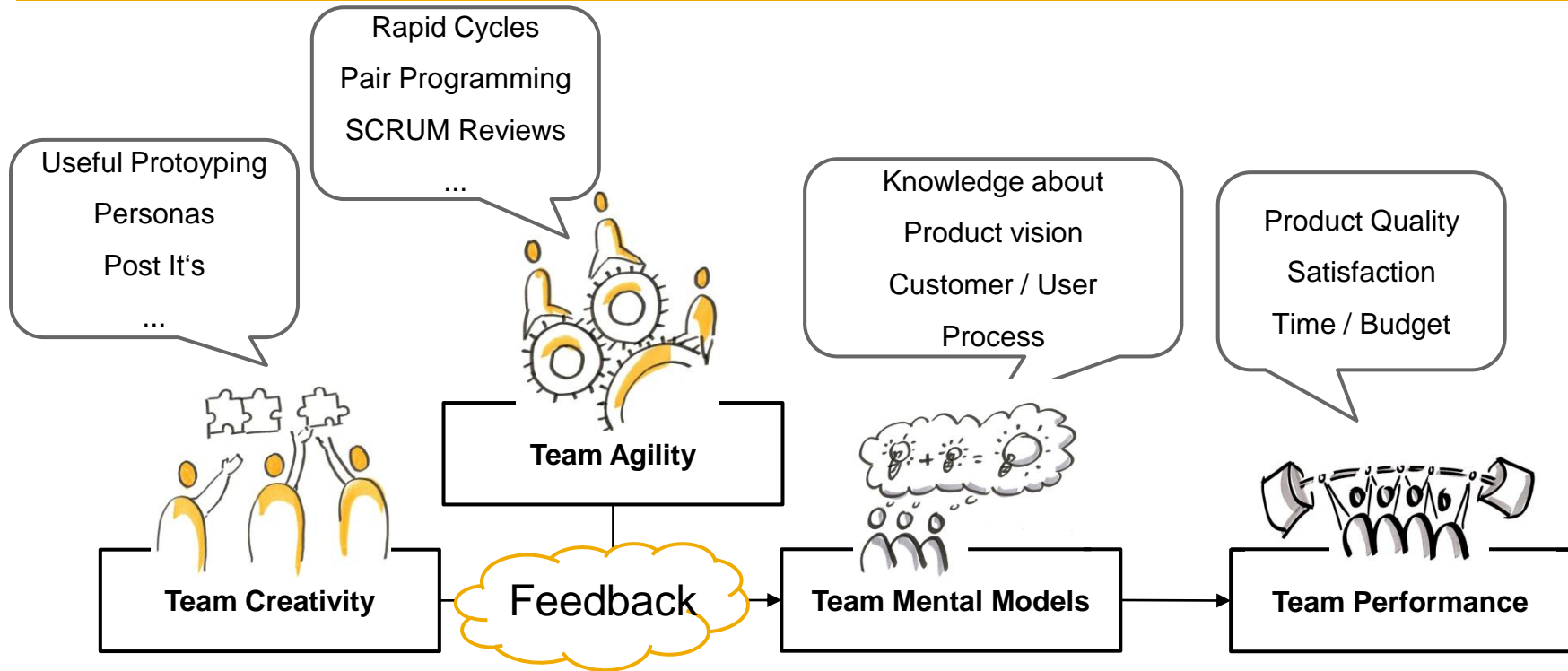


Qualitative Content Analysis



RESEARCH MODEL

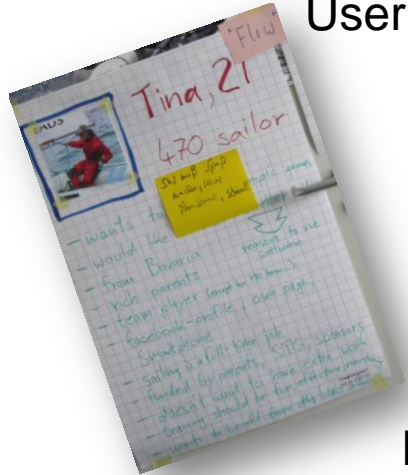
***WHAT ARE THE RESEARCH
FINDINGS SO FAR?***



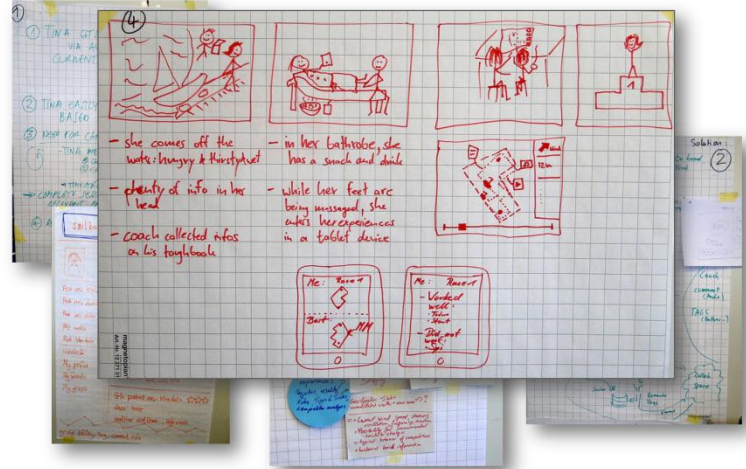
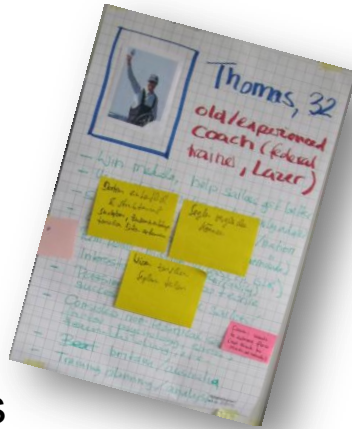
RESEARCH MODEL WITH EXAMPLES



User Story Maps



Personas

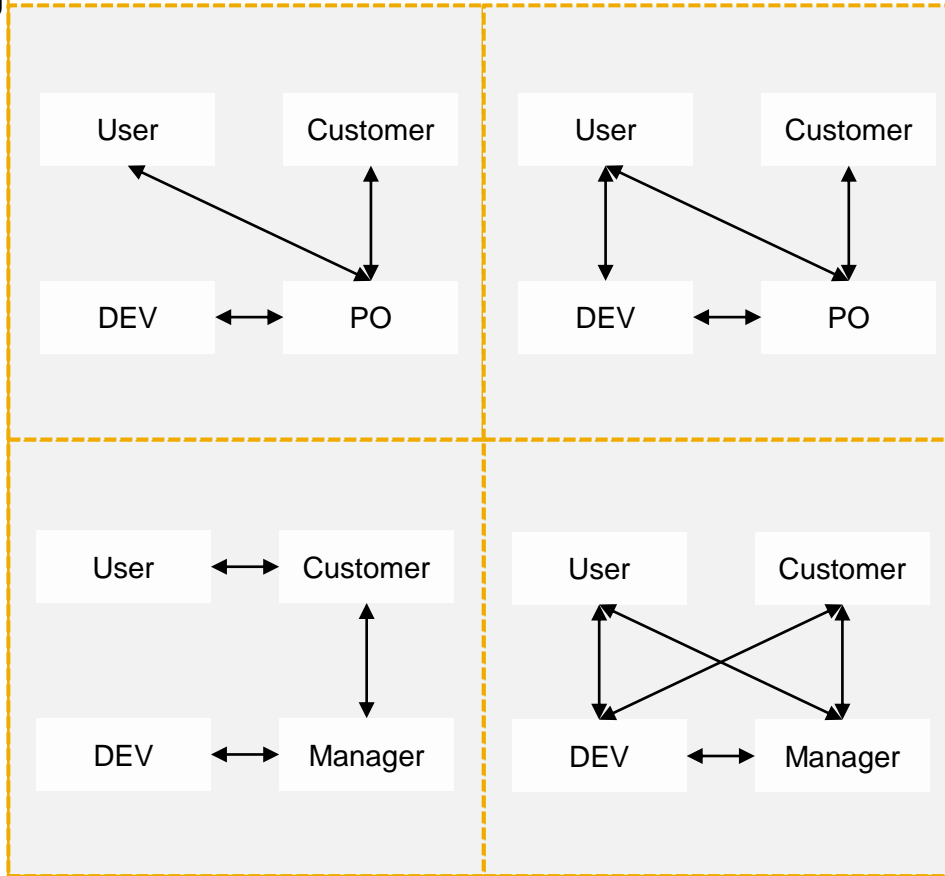


Prototypes



Product Vision

ARTIFACTS SUPPORTING TEAM MENTAL MODEL



Design Thinking
Experience & Usage

GETTING FAST FEEDBACK

„Papierprototypen erstellt und einen Feedbackloop intern und extern, aber auch um dem Kunden frühzeitig Feedback zu geben“



Scrum Master

„Weg von Codierknechten hin zu agilen und kreativen Entwicklern. Die Entwickler sollten so etwas wie Mini-POs werden.“



Product Owner

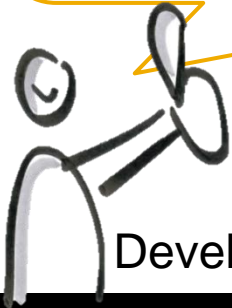
„ASSUME makes an ASS out of U and ME“

„Nur weil wir glauben, dass das Produkt schön ist, heißt das noch lange nicht, dass wir es wissen“

„Ich habe am Ende des Sprints keine Bauchschmerzen mehr, ob das, was ich entwickelt habe, das ist, was der Kunde will und ob es rund läuft und tut was spezifiziert wurde“



Developer



Developer

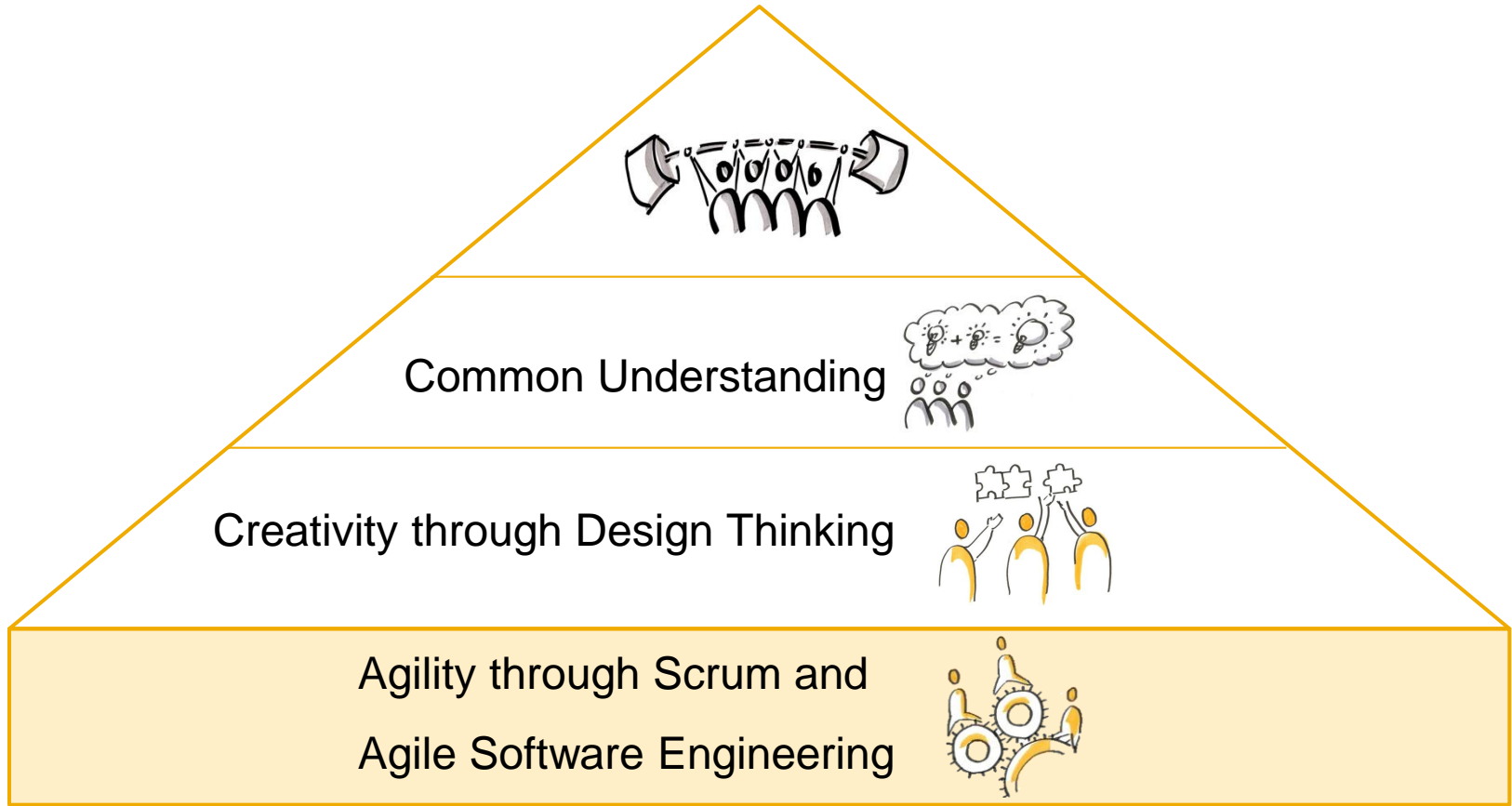
PRELIMINARY INSIGHTS FROM ANALYSIS

(1) Quality is the key – Know how to make your life easier

(2) Getting feedback is difficult – Know how to get it fast

(3) DT and ASE require time – Know how it improves the product

***SO, CAN AGILE SOFTWARE
ENGINEERING BE AN
ACCELERATOR FOR DT?***



AGILE AS ENABLER FOR DESIGN THINKING



Thank You



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